



## **MEDHOST Attains Gold Certified Partner Status In Microsoft Partner Program**

### **MEDHOST further distinguishes itself by earning a Microsoft competency in ISV/Software Solutions**

**ADDISON, Texas – Dec. 3, 2007** – MEDHOST, provider of the leading Emergency Department Information System (EDIS), today announced it has attained Gold Certified Partner status in the Microsoft Partner Program with a competency in ISV/Software Solutions recognizing MEDHOST’s expertise and impact in the technology marketplace. As a Gold Certified Partner, MEDHOST has demonstrated expertise with Microsoft technologies and proven ability to meet customers’ needs. Microsoft Gold Certified Partners receive a rich set of benefits, including access, training and support, giving them a competitive advantage in the channel.

MEDHOST is a highly visual, easy-to-use process management technology designed by emergency department (ED) clinicians to dramatically improve ED workflow, productivity and regulatory compliance, while supporting clinical decision making and enhancing patient safety. It provides real-time patient tracking, electronic clinical documentation with behind-the-scenes charge capture, comprehensive reporting and clinician order entry.

“Attaining Gold Certified Partner status in the Microsoft Partner Program demonstrates our intimate knowledge of Microsoft products and enhances our technology platform and development efforts,” said Craig Herrod, President and CEO of MEDHOST. “We are pleased to have attained this designation and look forward to the benefits it will bring.”

“Customers are looking for partner companies that can bridge the gap between their business demands and technology capabilities,” said Allison Watson, vice president of the Worldwide Partner Sales and Marketing Group at Microsoft Corp. “They need to trust in a company that can act as an expert adviser for their long-term strategic technology plans. Microsoft Gold Certified Partners, which have certified expertise and direct training and support from Microsoft, can build a positive customer experience with our technologies. Today, Microsoft recognizes MEDHOST as a new Gold Certified Partner for demonstrating its expertise providing customer satisfaction using Microsoft products and technology.”

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As one of the requirements for attaining Gold Certified Partner status, MEDHOST had to declare a Microsoft Competency. Microsoft Competencies are designed to help differentiate a partner's capabilities with specific Microsoft technologies to customers looking for a particular type of solution. Each competency has a unique set of requirements and benefits, formulated to accurately represent the specific skills and services that partners bring to the technology industry.

The ISV/Software Solutions Competency recognizes the skill and focus partners bring to a particular solution set. Microsoft Gold Certified Partners that have obtained this competency have a successful record of developing and marketing packed software based on Microsoft technologies.

"Solutions competencies are an important way for Microsoft to better enable ISVs to meet customer needs," said Sanjay Parthasarathy, corporate vice president of the Developer & Platform Evangelism Group at Microsoft. "They allow ISVs to keep and win customers through their deep knowledge of solutions-based Microsoft platform technologies. Microsoft has a long history of working closely with ISV partners to help them deliver compelling solutions and applications to our mutual customers, and the Microsoft Competencies are an important step in continuing to enhance vital relationships with ISVs worldwide."

The Microsoft Partner Program was launched in October 2003 and represents Microsoft's ongoing commitment to the success of partners worldwide. The program offers a single, integrated partnering framework that recognizes partner expertise, rewards the total impact that partners have in the technology marketplace, and delivers more value to help partners' businesses be successful.

### **About MEDHOST, Inc.**

MEDHOST is a software solutions company that provides highly visual, easy-to-use process management technology for the healthcare industry. The MEDHOST product suite has been adopted by leading institutions throughout the United States and has proven to dramatically improve emergency department processes and financial performance. It is MEDHOST's mission to ensure Customer satisfaction by providing the highest levels of quality, performance and service, as evidenced by top KLAS rankings year after year. Products include real-time Patient Tracking, Nurse Charting, Physician Documentation, Order Entry and comprehensive reporting. MEDHOST is headquartered in Addison, Texas.

Additional information is available at [www.medhost.com](http://www.medhost.com).

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